



National Medicaid Summit

October 6 -7, 2010

Nashville, TN

Bringing together Complex Rehab Technology suppliers, manufacturers, and others to protect Medicaid funding

Medicaid is a significant payer for Complex Rehab Technology (CRT). Unfortunately given the financial pressures states are feeling, there are increasing activities to reduce coverage and payments. With this in mind, NCART will be putting on a **National Medicaid Summit** in Nashville, Tennessee on October 6th and 7th 2010. Here are the details:

- 1.) The focus is to bring Complex Rehab Technology suppliers, manufacturers, state association directors, and other interested parties together to:
 - a. Better understand the Medicaid program's structure and regulations along with beneficiary and supplier rights and responsibilities
 - b. Learn how to best monitor Medicaid matters and work productively with your state agency
 - c. Hear case studies based on actual experiences with Medicaid issues to learn strategies to use in your state
 - d. Improve state-to-state communication and networking regarding Medicaid matters as we move ahead
- 2.) We'll go from 8 AM to 5 PM on Wednesday October 6th and from 8 AM to 1 PM on Thursday October 7th.
- 3.) The Summit will be held at the Marriott Nashville Airport Hotel. Free airport shuttle is available and rooms are at \$119 per night. You can make your reservations by calling 800-228-9290 or 615-889-9300 and asking for the "**NCART Medicaid Summit**" rate.
- 4.) The presentations will be practical and given by people in-the-know. Topics to be covered are:
 - a. Medicaid Regulations, Laws, and Legal Resources- advocacy attorney to discuss key regulations, laws and legal resources.
 - b. Supplier Responsibilities and Rights- healthcare attorney to discuss legal responsibilities and rights of Supplier.
 - c. Working With Your State Medicaid Agency- review of national structure; identifying and maintaining relationships on state level; available tools.

- d. State of the States- review of NCART National Medicaid Survey; hot topics- competitive bidding, cost plus, etc.
 - e. Medicaid Case Studies- panel of Suppliers and State Association Directors- review of real life cases: the issue, the strategy, the actions and resources, the outcome or current status.
 - f. Developing Your State Medicaid Plan- what to do and how to do it on a state level; staying current, grassroots needs, public relations, lobbyists, etc.
 - g. Leveraging the Medicare CRT Separate Benefit- Separate Benefit Update; using the concepts and tools on a Medicaid level.
 - h. How to Report and Receive Information- methods and tools to share information and resources; review of NCART Medicaid website: information library, discussion area, reference material.
 - i. Wrap Up Session- general discussion on issues, ideas for networking, etc.
- 5.) The cost is \$199 per attendee which covers breaks, lunch on the first day, and handouts.
- 6.) You can obtain additional details and register on-line at www.ncart.us under the Events Section.
- 7.) Any questions, please contact Don Clayback, NCART Executive Director, at dclayback@ncart.us or 716-839-9728.